

# What are networks?

Liz Rykert, Meta Strategies

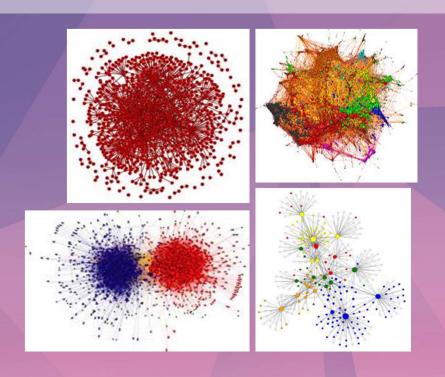


#npdriven16

@o\_n\_n

@lizrykert

# Networks are everywhere



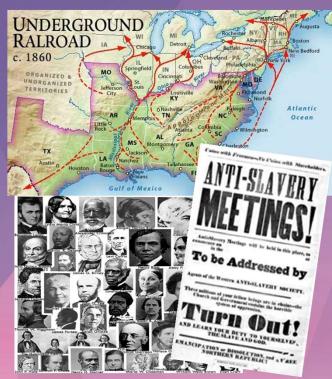


# What we are not talking about





## Networks are not new









NONPROFIT DRIVEN 2016

# Then again...networks are new



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#### - June Holley, The Network Weaver's Handbook

# Why Work in Networks

The Problem or Opportunity is BIG

You NEED new ideas

The SOLUTION IS NOT CLEAR or you need to build a new system



"Systems change when new networks supplant the old"

- June Holley





# **Working Inside Systems for Change**

- Complex
- Non-linear
- Dynamic changing all the time
- Unpredictable

- Messy
- Patterns are important
- Networks are the natural structure that provides the glue for these systems – the scaffold



# **Not About Creating a New Organization**

#### **Organizational Approach**

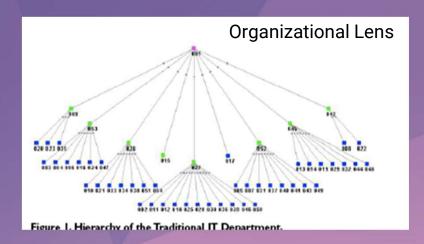
- Useful when problems are simple
- Leaders direct action
- Clear chain of command and decision-making
- Focus on planning and goals
- Individual and Committee Work
- Agreement is needed

#### **Network Approach**

- Useful for complex problems or when when you don't know how to solve the problem
- Leaders encourage others to initate take action
- Lots of innovation, experiementaion and learning
- People work on collaborative projects they care about
- Agreement is not needed to act

June Holley - 2016

# From Top Down to Leading from Within



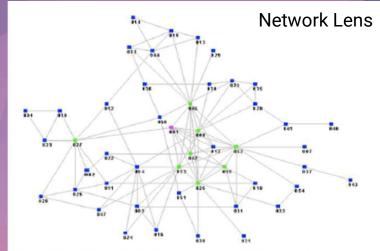


Figure 2. How Work Actually Gets Done in the IT Department.



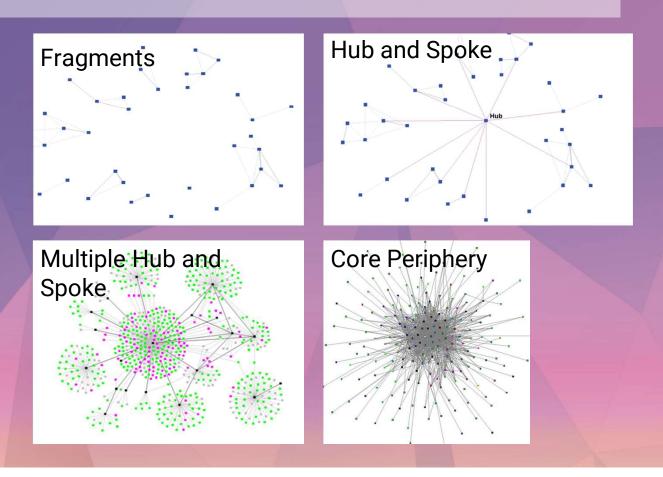
### What are Networks

Networks are sets of relationships and the patterns they create that influence the quality of communication and the likelihood of collaboration and innovation.

- June Holley



## **How Smart Networks Form**



# **Intentional Change Network**

1. Core of clusters of people who communicate & work together AS PEERS - no one person dominates

Different:

\*organizations

\*roles

\*expertise

3. Self-organized
Projects or Collaborations,
many very small, initiated
by many

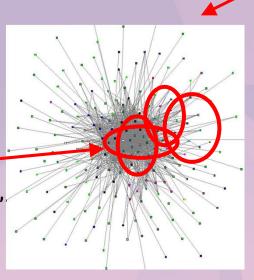
\*Exchanging information

\*New training program

\*Joint research

\*Policy initiatives

\*Joint conference



2. Periphery brings in new resources and innovations Examples:

**Experts** 

Resource people

Other projects

Other organizations

Sources of funds

4. Quality connections so so you build trust and support projects to be high risk & high impact Skills needed:

Skille Heenen.

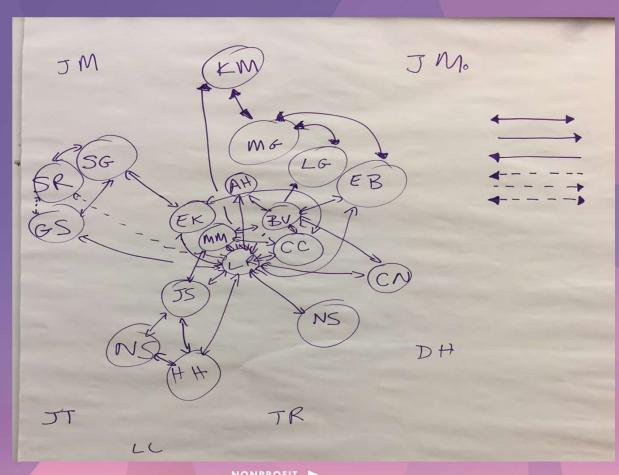
\*Being appreciative

\*Listening deeply

\*Negotiating

\*Checking assumptions

\*Dealing w conflicts



# Map Drawing Activity



# **Map Drawing Activity**

Think of a project (preferably with people other than just staff of your organization) you are currently working on or are thinking about forming.

Draw circles in the middle of the people who are working (or could be working) most closely on this project. Put their names or initials in the circles. Draw lines between the individuals who know each other.

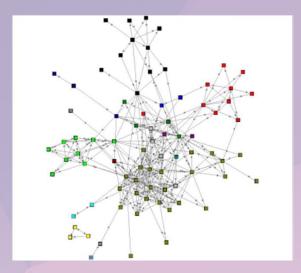
Now around that core, draw circles representing people or organizations who are part of the project in some way, but not part of the core group. Draw lines to show who specifically they are connected to in the core. Also, if any of them are connected to each other, draw lines to show this connection.

Finally, on the outside, put names of individuals, organizations, or missing skills, resources or perspectives that you would like to tap to make the project more successful.



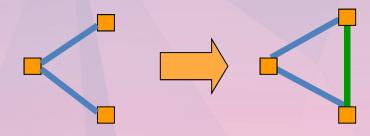


# Connect



**Close Triangles** 

Map your Network + Act



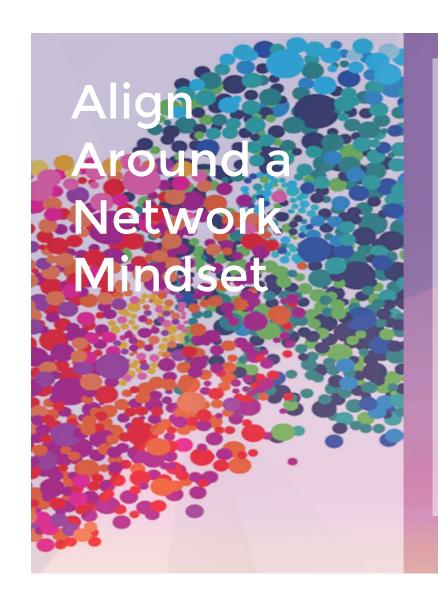


# **Explicitly Cross Boundaries**



Learn deep listening & dialogue





Open to new ideas

**Enjoy diversity** 

Value transparency and freely share

Comfortable with uncertainty

Easy to let go of control

Easy for my organization to let go of control

Frequently take risks and try new things

Agreement,
simply a set of
values and
behaviours that
make
collaboration
more successful

# 3. Helping people to Act and Learn together

Shift From:

Planning

All doing the same thing



To:

Acting on Opportunities

Lots of Small Projects





# From Rules to Supporting the Network



Tracking Reflection and Learning

Support Self-organizing Resources

**Build Network Leadership** 

Interactive Communication System

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# **Network Entrepreneurs**

"In our research and experience, the single most important factor behind all successful collaborations is trust-based relationships among participants. Many collaborative efforts ultimately fail to reach their full potential because they lack a strong relational foundation."

Trust not Control

**Humility not Brand** 

Node not Hub

Mission not Organization

SSIR – September 2015 – Jane Wei-Skillern, David Erlichman, David Sawyer

# Thank-you

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